

Position Vacant	IT -AVP
POSITION SUMMARY	<p>BOB Capital Markets is looking to strengthen its capabilities in driving their digital transformation, revolutionizing the retail broking platform with cutting-edge initiatives for enhanced customer engagement and substantial business growth. Leveraging emerging technologies, the incumbent will deliver superior digital products, prioritize product development, oversees the technology platforms & technology operations of the company, foster a data-driven culture and leading a team of professionals.</p> <p>Key Accountabilities:</p> <p>Customer Experience and Engagement:</p> <ul style="list-style-type: none"> ➤ Ensure an exceptional user experience across all digital touchpoints, including the website, mobile app, and other digital channels. ➤ Analyze customer behavior and feedback to identify pain points and opportunities for improvement. ➤ Collaborate with cross-functional teams to implement customer-centric enhancements and features. <p>Product Development & Operations:</p> <ul style="list-style-type: none"> ➤ Oversee the products development. ➤ Prioritize product development and features based on market demands, customer feedback, and strategic goals. ➤ Drive continuous product improvement through data analysis and user testing.

Technology and Innovation:

- Keep abreast of emerging technologies and industry trends related to retail broking and fintechs.
- Identify potential partnerships, collaborations, or acquisitions to enhance the platform's digital capabilities.
- Implement robust security measures and data protection practices to ensure customer trust and compliance.

Team Leadership and Development:

- Lead and inspire a team of digital/technology professionals, fostering a collaborative and innovative work environment.
- Define clear roles and responsibilities, set performance objectives, and conduct regular performance reviews.
- Identify training and development opportunities to build a skilled and motivated team.

Business understanding:

- Understanding of the capital markets and retail broking domain.
- Ability to decipher digital initiatives and technology decision that aid in operational and business efficiencies will be a must.

Data Storage & Information Security:

- Deep understanding of the current storage trends of Big Data and related Information Security.
- Planning & Project execution for Physical/Cloud. Storage facilities and related Infra-network.
- Planning & Execution of robust Business Continuity Plans.

Job specific skills	<p>Applicants should have –</p> <p>Management & Leadership Capabilities:</p> <ul style="list-style-type: none"> ➤ Experience of working in Financial Services with a focus on Retail Broking. ➤ High energy levels and decision-making capabilities that support robust execution of plans. ➤ Impeccable integrity both professionally and personally ➤ Strong track record of working with complex and high volume data. ➤ Self-motivated and result oriented. ➤ Stakeholder relationship management skills – able to influence and manage the expectations of senior management and peers. ➤ Excellent analytical and problem-solving skills ➤ Excellent verbal and written communication skills, negotiation skills and collaborative approach. ➤ Ability to manage effectively Data storage & Information Security requirements of the company. ➤ Structured approach to planning and project management including work exposure on Business Continuity Plans. ➤ High level of team building capabilities, good staff skills – ability to coach and mentor team members.
Qualification	<p>Bachelor’s degree in computer science or engineering Masters in Technology or Computer Science will be an added advantage</p>
Minimum Experience	<p>10+ years of experience in a leadership role, with at least 10 years in a digital environment. Proven track record of developing and executing digital strategy.</p> <ul style="list-style-type: none"> ➤ Extensive experience in Retail Broking Product Development & operations, website development, e-commerce, digital marketing, and social media. ➤ In-depth knowledge of current and emerging digital technologies and trends in Financial Markets with a focus on Retail Broking. ➤ Experience of dealing with Technology Vendors ➤ Experience of leading a team of developers/technology support
CTC OFFERED	<p>Commensurate with qualification and experience and will not be a limiting factor for the right candidate.</p>
Location of posting	<p>Mumbai</p>
How to apply	<p>Applications should be submitted on our email careers@bobcaps.in</p> <p>Please mention “Application for the post of IT AVP” in the subject. Applications with any other subject will not be accepted.</p>
Website	<p>www.bobcaps.in</p>
Contact Person	<p>Ms. Trilby D’monte</p>
Contact No.	<p>022 - 61389300</p>
Last Date for application	<p>31st July 2024</p>

